JUPITER PRIME

Consulting • Training • Advisory

جوبيتر برايم للاستشارات والتدريب

COURSE BROCHURE

Advanced Tools for Effective Leadership Training Course

12 – 23 April 2027
Rome

jupiterprime.uk

info@jupiterprime.uk

Registered in the United Kingdom and Saudi Arabia

Advanced Tools for Effective Leadership Training Course

Ref: 333_11403 **Date:** 12 – 23 April 2027 **Location:** Rome **Fees:** 11100 GBP

Advanced Tools for Effective Leadership is a 2-week training course for senior managers, department heads and team leaders, in which each participant assembles a Personal Leadership Toolkit of tested instruments and a ninety-day action plan for their own unit. Flatter structures, hybrid teams and faster change mean leaders are judged on how well they delegate, coach and align stakeholders, not on position. Jupiter Prime Training delivers this course for experienced leaders.

Why Tools for Effective Leadership Matter Now

Three forces shape how leaders work today. Hybrid and distributed teams reduce the informal contact that once carried direction and feedback. Younger professionals expect regular coaching conversations rather than annual appraisals. And cross-functional initiatives place department heads among sponsors, peers and partners they do not control. Units whose leaders use deliberate instruments for delegation, feedback and influence keep talent and deliver commitments; units led by habit alone see stalled decisions and quiet disengagement. The course draws on established models such as situational leadership, the GROW coaching model, stakeholder power-interest mapping and 360-degree feedback, and links them to the competence areas used in recognised leadership qualifications.

Who Gains Most from Tools for Effective Leadership

- Leaders accountable for the performance and development of a whole department
- Heads who negotiate resources and priorities with sponsors and peer units
- Managers who coach section leads and prepare successors
- Leaders running cross-functional initiatives without formal authority over contributors
- Senior specialists stepping into the leadership of larger units

A leadership team gains most when a director and several of their department heads attend together and return using the same delegation, feedback and stakeholder instruments across the function.

Tools for Effective Leadership Capabilities

The outcomes turn familiar leadership models into instruments a department head can pick up on a Monday morning and apply to a real person, meeting or conflict.

- Diagnose team readiness with situational leadership and adjust direction and support — individual contributors and section leads
- Build a delegation matrix that matches tasks to authority levels — the leader's own time and team growth
- Apply the GROW model in structured coaching conversations — high-potential staff and successors
- Design feedback routines using situation-behaviour-impact framing — performance discussions and appraisal panels
- Map stakeholders by power and interest and plan influence routes — sponsors, peer heads and partners
- Assemble a tested set of instruments into one leadership action plan — the director who sponsors the unit

Key Tools for Effective Leadership Terms

- Situational leadership — a model that adjusts a leader's balance of direction and support to each person's competence and commitment on a task.
- Delegation matrix — a grid that assigns tasks to people and sets the authority level each holds, from inform to full decision.
- GROW model — a coaching structure moving through Goal, Reality, Options and Way forward to help someone reach their own solution.
- Situation-behaviour-impact feedback — a way of giving feedback that names the situation, the observed behaviour and its effect.
- Power-interest grid — a stakeholder map placing each party by influence and concern, guiding how closely a leader engages them.
- 360-degree feedback — structured input on a leader's behaviour gathered from managers, peers, direct reports and sometimes partners.

Tools for Effective Leadership Day by Day

Day 1: Leadership Context and Personal Baseline

- Leadership Style Self-Assessment — Baseline for the Personal Instrument Set
- Hybrid and Distributed Team Dynamics — How Direction Now Reaches People
- Role Expectations Analysis — Gap Between Current and Required Behaviours
- Leadership Values Statement — Anchoring Choices Under Pressure
- Personal Development Contract — Goals Agreed With Sponsor

Day 2: Diagnosing People and Situations

- Situational Leadership Readiness Levels — Choosing Direction or Support per Task
- Competence and Commitment Grid — Placing Each Team Member
- Team Climate Pulse Check — Spotting Disengagement Early
- Strengths Mapping — Allocating Roles to Natural Talents
- Diagnostic Interview Guide — Structured One-to-One Conversations

Day 3: Delegation and Empowerment Instruments

- Delegation Matrix Design — Assigning Authority Levels to Tasks
- RACI Charting — Clarifying Who Decides, Acts and Is Consulted
- Task Handover Brief — Setting Scope, Limits and Check-Ins
- Problem Ownership Principles — Returning Issues to Their Owners
- Empowerment Boundaries — Balancing Autonomy With Control

Day 4: Coaching Conversations

- GROW Coaching Model — Structuring a Developmental Conversation
- Powerful Questioning Techniques — Unlocking Reflection Without Telling
- Active Listening Levels — Hearing Intent Behind Words
- Coaching Versus Mentoring Choices — Matching Approach to Need
- Coaching Log — Tracking Commitments Between Sessions

Day 5: Feedback and Performance Dialogue

- Situation-Behaviour-Impact Framing — Specific and Fair Feedback
- Feedforward Technique — Shifting Attention to Future Behaviour
- Performance Conversation Planner — Preparing Difficult Appraisals
- Recognition Practices — Reinforcing Behaviours That Deliver Results
- Underperformance Pathway — Steps From Concern to Formal Action

Day 6: Stakeholder Influence

- Power-Interest Grid — Prioritising Sponsors, Peers and Partners
- Influence Styles Inventory — Choosing Logic, Vision or Reciprocity
- Stakeholder Engagement Plan — Timing Messages and Meetings
- Coalition Building — Securing Support Before Key Decisions
- Resistance Mapping — Anticipating Objections to Proposals

Day 7: Team Decisions and Meetings

- Decision Rights Charter — Who Decides What and How
- Consensus and Consultative Methods — Fitting Method to Stakes
- Meeting Design Canvas — Purpose, Roles and Outputs
- Team Agreements — Shared Norms for Hybrid Collaboration
- Conflict Mode Instrument — Selecting a Response to Disagreement

Day 8: Leading Change in the Unit

- Change Readiness Assessment — Gauging Appetite Before Launch
- Eight-Step Change Sequence — Ordering a Unit-Level Change
- Transition Curve — Supporting People Through Loss and Adjustment
- Change Narrative — Explaining the Why to Different Audiences
- Quick-Win Selection — Building Momentum and Credibility

Day 9: Measuring Leadership Impact

- 360-Degree Feedback Design — Gathering Balanced Views on Behaviour
- Team Engagement Indicators — Tracking Morale and Retention Signals
- Leadership Scorecard — Linking Behaviours to Unit Outcomes
- Reflective Journal Method — Learning From Weekly Incidents
- Feedback Debrief Protocol — Turning Ratings Into Commitments

Day 10: Practising the Personal Leadership Toolkit

- Delegation and Coaching Simulation — Applying Days 3 and 4 Together
- Stakeholder Pitch Rehearsal — Testing the Influence Plan
- Change Scenario Exercise — Applying Readiness and Narrative Tools
- Peer Review of Instruments — Sharpening Fit to Each Unit
- Personal Leadership Toolkit and Ninety-Day Action Plan — Final Assembly

Applying Tools for Effective Leadership After the Course

- Run a situational leadership readiness review with each direct report and agree a delegation matrix for the coming quarter
- Hold a GROW coaching conversation and a situation-behaviour-impact feedback session with two section leads, then log commitments

Tools for Effective Leadership Questions FAQ

What are advanced tools for effective leadership and why do they matter now?

They are practical instruments such as delegation matrices, coaching models, feedback framing and stakeholder maps. They matter because hybrid teams and cross-functional work leave less room for leading by habit, so leaders need deliberate methods for direction, development and influence.

Which roles gain most from tools for effective leadership?

Department heads, senior managers and team leaders who answer for a unit's results and people gain most. Senior specialists moving into larger leadership roles also benefit, especially when they must lead peers or partners they do not manage.

How does a course on tools for effective leadership differ from an executive strategy course?

It focuses on the instruments a leader uses daily with people and stakeholders, rather than on corporate strategy, finance or board governance. You practise each instrument on real situations from your own unit instead of studying theory alone.

What do you bring back from a course on tools for effective leadership?

You bring back a tested set of instruments for delegation, coaching, feedback, stakeholder influence and change, together with a ninety-day action plan for your own unit agreed with your sponsor.

Tools for Effective Leadership: The Way Forward

The Personal Leadership Toolkit first informs how authority is delegated across the unit over the next quarter. The department head uses it with section leads and the sponsoring director, reviewing which instruments worked in coaching and stakeholder meetings. After its first use, the stakeholder map and the delegation levels are worth revisiting as people grow and priorities shift.