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COURSE BROCHURE

# Anti-Bribery Controls for Gifts and Intermediaries Training Course

13 – 17 December 2026
Muscat

# Anti-Bribery Controls for Gifts and Intermediaries Training Course

**Ref:** 3026_114803 **Date:** 13 – 17 December 2026 **Location:** Muscat **Fees:** 5500 GBP

Anti-Bribery Controls for Gifts and Intermediaries is a 1-week training course for compliance, legal and governance officers who design and test bribery prevention, and it ends with an anti-bribery control pack covering one business unit. Enforcement now reaches companies for payments made by agents and distributors they never supervised, so weak gift rules or unchecked intermediaries can expose the whole organisation. Jupiter Prime Training runs this course on Anti-Bribery Controls for Gifts and Intermediaries.

## Why Anti-Bribery Controls for Gifts and Intermediaries Matters Now

Three forces sharpen bribery exposure today. Prosecutors and lenders increasingly judge an organisation by whether its preventive controls were adequate, not only by whether staff paid bribes. Growth through agents, customs brokers and joint-venture partners puts much of the risk outside direct payroll. And employees expect a safe way to report concerns without retaliation. An organisation with proportionate controls can defend its record, keep bank and investor confidence and win public tenders; one without them faces debarment, frozen contracts and lasting reputational harm. The course rests on recognised compliance management and risk management guidelines.

## Who Gains Most from Anti-Bribery Controls for Gifts and Intermediaries

- Officers maintaining the gifts, hospitality and donations policy
- Specialists who vet agents, distributors and other intermediaries
- Legal advisers who draft anti-bribery clauses and handle investigations
- Governance staff who prepare integrity reporting for the board
- Case handlers who receive and triage whistleblowing reports

A compliance function gains most when its policy, due diligence and investigation staff attend together and leave with one shared view of bribery exposure.

## Anti-Bribery Controls for Gifts and Intermediaries Capabilities

Participants trace where improper payments could flow, then build controls proportionate to each channel.

- Assess bribery exposure by country, sector and transaction type — control priorities for compliance heads
- Design gift and hospitality thresholds with approval and register rules — day-to-day decisions for line managers
- Apply risk-scaled due diligence to agents and distributors — onboarding decisions for commercial teams
- Specify contract clauses, audit rights and payment controls for intermediaries — protections negotiated by legal teams
- Build a whistleblowing channel with triage and anti-retaliation steps — confidence for employees and partners
- Communicate integrity indicators to the board — oversight decisions for directors

## Key Anti-Bribery Controls for Gifts and Intermediaries Terms

- Bribery risk assessment — a structured review of where and how improper payments could be offered, requested or received.
- Facilitation payment — a small unofficial payment to speed up a routine government action, banned in most anti-bribery policies.
- Intermediary — an agent, consultant, distributor or broker acting for the organisation with third parties or public officials.
- Red flag — a warning sign, such as unusual commission or a cash request, that calls for further checks.
- Gifts register — a record of gifts and hospitality offered or received, with value, purpose and approval.
- Adequate procedures — preventive controls proportionate to an organisation's bribery exposure that can be shown to regulators.

## Anti-Bribery Controls for Gifts and Intermediaries Day by Day

## Day 1: The Bribery Exposure Landscape

- Forms of Bribery and Corruption — Active, Passive, Public and Commercial Cases
- Enforcement Trends and Corporate Liability — Why Preventive Controls Now Decide Outcomes
- Bribery Risk Assessment Method — Scoring Countries, Sectors and Transactions
- Tone From the Top and Policy Statement — Commitments Signed by Leadership
- Cases From Construction and Pharmaceutical Sales — Patterns Behind Major Bribery Failures

## Day 2: Gifts, Hospitality and Donations

- Value Thresholds and Approval Levels — Where Courtesy Ends and Influence Begins
- Gifts and Hospitality Register — Recording Value, Purpose and Recipients
- Public Official Interactions — Extra Limits on Travel and Entertainment
- Charitable Donations and Sponsorships — Screening for Disguised Benefits
- Facilitation Payment Refusal Steps — Protecting Staff Under Pressure

## Day 3: Intermediary Due Diligence

- Intermediary Risk Scoring — Depth of Checks by Role and Region
- Ownership and Reputation Screening — Hidden Links to Officials
- Commission Benchmarks and Payment Routes — Spotting Unusual Remuneration
- Anti-Bribery Contract Clauses and Audit Rights — Leverage After Appointment
- Ongoing Monitoring and Renewal Reviews — When to Suspend an Agent

## Day 4: Speaking Up and Board Oversight

- Whistleblowing Channel Design — Anonymous Routes and Case Intake
- Triage, Investigation and Anti-Retaliation Protection — Handling Reports Fairly
- Financial Controls on Petty Cash and Expenses — Blocking Off-Book Payments
- Integrity Indicators and Board Reporting — What Directors Need Each Quarter
- Training Coverage and Attendance Records — Evidence of Staff Awareness

## Day 5: Practising the Anti-Bribery Control Pack

- Scoring a Business Unit's Bribery Exposure — Applying the Assessment Method
- Drafting the Gift Thresholds and Register Rules — Fitting Them to That Unit
- Vetting Two Sample Intermediaries — Using Risk Scores and Red Flags
- Mapping Reporting Routes and Board Indicators — Closing Oversight Gaps
- Completing the Anti-Bribery Control Pack — Ready for Compliance Head Sign-Off

## Applying Anti-Bribery Controls for Gifts and Intermediaries After the Course

- Re-score the ten highest-paid intermediaries and flag those needing renewed checks.
- Test the gifts register against expense claims for one quarter and report the gaps.

## Anti-Bribery Controls for Gifts and Intermediaries Questions FAQ

### What are anti-bribery controls for gifts and intermediaries, and why do they matter now?

They are the policies and checks that stop improper payments through hospitality, donations and third parties. They matter now because enforcement judges companies on the adequacy of their preventive controls.

### Which roles gain most from anti-bribery controls for gifts and intermediaries?

Compliance officers, legal advisers, due diligence specialists, governance staff and whistleblowing case handlers gain most, since each owns one control in the chain.

## How do anti-bribery controls for gifts and intermediaries differ from a money-laundering prevention course?

They focus on payments made to win business or influence officials, not on disguising criminal proceeds. The tools are gift rules, intermediary vetting and speak-up channels rather than customer screening.

## What do you bring back from anti-bribery controls for gifts and intermediaries?

You bring back an exposure score, gift thresholds, intermediary vetting results and board indicators for one business unit, combined into a control pack ready for approval.

## Anti-Bribery Controls for Gifts and Intermediaries: The Way Forward

The anti-bribery control pack first informs which intermediaries need renewed checks before their next payment. Compliance heads, legal teams and commercial managers use it to set approval limits and contract terms. After its first use, revisit the exposure scores, because new markets, tenders or partners can shift a moderate unit into the high-risk band.