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COURSE BROCHURE

Multilateral Trade Rules and Trade Remedies Training Course

28 March – 1 April 2027
Doha

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Registered in the United Kingdom and Saudi Arabia

Multilateral Trade Rules and Trade Remedies Training Course

Ref: 835_31750 **Date:** 28 March – 1 April 2027 **Location:** Doha **Fees:** 5500 GBP

Multilateral Trade Rules and Trade Remedies is a 1-week training course for trade compliance and export officers, built around a shipment-level trade rules dossier that records tariff, origin, valuation and remedy exposure for priority products. Tariffs, preference rules and defensive duties now shift landed costs faster than contracts allow. Jupiter Prime Training delivers this course on Multilateral Trade Rules and Trade Remedies.

Why Multilateral Trade Rules and Trade Remedies Matter Now

Three forces shape this field today: the spread of anti-dumping and countervailing actions; customs authorities using data analytics to challenge declared values and origin claims; and buyers who demand proof of component origin. An organisation that reads these rules well keeps market access, prices contracts accurately and answers investigations on time; one that reads them badly faces retroactive duties and rejected preference claims. The course rests on the core principles of the multilateral trading system: tariff bindings, most favoured nation MFN treatment and national treatment.

Who Gains Most from Multilateral Trade Rules and Trade Remedies

- Officers who classify goods and prepare customs declarations for export and import flows
- Specialists who issue and verify certificates and declarations of origin
- Analysts who monitor duty rates and preference margins for sales and sourcing teams
- Officers who gather cost and sales data when a trade remedy questionnaire arrives
- Coordinators who brief legal counsel and management on market access barriers

Export and logistics units gain most when officers from customs, sales support and finance attend together.

Multilateral Trade Rules and Trade Remedies Capabilities

Participants move from reading tariff lines to defending a product when duties, origin or value are challenged.

- Apply MFN and national treatment tests to a product's market access conditions — informing entry decisions for new destinations
- Calculate the bound and applied duty gap for priority tariff lines — serving pricing and sourcing managers
- Assess origin status under preferential and non-preferential rules — supporting preference claims at the border
- Test declared customs values against transaction value methods — protecting finance from reassessment
- Build a response file for an anti-dumping or safeguard investigation — serving counsel and senior management
- Weigh options for raising a measure through consultation and dispute settlement channels — informing industry advocacy

Key Multilateral Trade Rules and Trade Remedies Terms

- Tariff binding — a ceiling duty rate a member commits not to exceed for a given tariff line.
- Most favoured nation treatment — the principle that a trade advantage given to one partner must extend to all members.
- National treatment — the rule that imported goods, once cleared, receive treatment no less favourable than domestic goods.
- Anti-dumping duty — an extra duty imposed when imports sold below normal value cause injury to a domestic industry.
- Rules of origin — criteria deciding where a product was made, such as tariff shift or value content.
- Transaction value — the price actually paid or payable for imported goods, the primary basis of customs valuation.

Multilateral Trade Rules and Trade Remedies Day by Day

Day 1: The Multilateral Trading System in Context

- Tariff Schedules and Bound Rates — Reading Concessions for Priority Products
- Most Favoured Nation Principle — Comparing Duty Treatment Across Destinations
- National Treatment Obligation — Spotting Internal Taxes That Discriminate Against Imports
- Regional Trade Agreements and Exceptions — Weighing Preferential Versus Standard Access
- Non-Tariff Measures Inventory — Mapping Licensing and Technical Barriers by Market

Day 2: Origin and Customs Valuation Methods

- Tariff Shift and Value Content Tests — Determining Origin for Assembled Goods
- Origin Certificates and Supplier Declarations — Supporting Preference Claims at Clearance
- Transaction Value Method — Setting the Customs Value of Imports
- Adjustments for Royalties, Assists and Freight — Avoiding Undervaluation Findings
- Related Party Pricing Tests — Defending Values Between Group Companies

Day 3: Trade Remedy Instruments

- Dumping Margin Calculation — Comparing Normal Value With Export Price
- Injury and Causation Analysis — Linking Imports to Industry Harm
- Countervailing Duties on Subsidised Goods — Assessing Exposure From State Support
- Safeguard Measures and Quotas — Planning for Temporary Import Restrictions
- Investigation Questionnaires and Verification Visits — Preparing Accurate Company Responses

Day 4: Dispute Settlement and Market Access Decisions

- Consultation and Panel Stages — Following How Trade Disputes Progress
- Reading Panel and Appellate Reports — Extracting Findings Relevant to Products
- Undertakings and Price Commitments — Negotiating Alternatives to Duties
- Administrative and Sunset Reviews — Timing Requests to Revise Measures
- Industry Petitions and Government Briefings — Escalating Barriers Through Official Channels

Day 5: Practising Trade Rules on Live Shipments

- Shipment Tariff and Origin Check — Applying Earlier Origin and Duty Methods to Cases
- Valuation Reassessment Simulation — Responding to a Customs Value Challenge
- Anti-Dumping Response Drill — Assembling Cost and Sales Evidence Under Deadline
- Remedy Exposure Heat Map — Ranking Products by Duty and Investigation Risk
- Trade Rules Dossier Assembly — Completing the Shipment-Level Exposure Record

Applying Multilateral Trade Rules and Trade Remedies After the Course

- Run an origin and valuation check on the five highest-value export lines.
- Set up a watch list of open anti-dumping and safeguard investigations affecting key products.

Multilateral Trade Rules and Trade Remedies Questions FAQ

What are multilateral trade rules and trade remedies, and why do they matter now?

They are the shared rules on tariffs, non-discrimination and origin, plus the duties governments use against unfair or surging imports. They matter now because remedy actions and customs audits increasingly decide whether a product stays competitive in a market.

Which roles gain most from multilateral trade rules and trade remedies training?

Trade compliance, customs and export officers gain most. Anyone handling origin certificates or investigation data requests also benefits.

How does multilateral trade rules and trade remedies training differ from an arbitration course?

It focuses on rules between governments that shape goods at the border, not on resolving commercial contract disputes between companies.

What do you bring back from multilateral trade rules and trade remedies training?

You bring back a trade rules dossier for priority products. It records bound and applied duties, origin status, valuation basis and current remedy exposure.

Multilateral Trade Rules and Trade Remedies: The Way Forward

The trade rules dossier first informs which destinations and tariff lines need corrective action before the next contract round. Compliance, sales and finance use it to price and route goods. After its first use, revisit the remedy exposure section whenever a new investigation or review notice touches the organisation's products.