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COURSE BROCHURE

Corporate Rescue and Business Recovery Training Course

30 August – 3 September 2027
Vienna

Corporate Rescue and Business Recovery Training Course

Ref: 920_34817 **Date:** 30 August – 3 September 2027 **Location:** Vienna **Fees:** 5900 GBP

Corporate Rescue and Business Recovery is a 1-week training course for finance directors, credit managers and restructuring advisers, built around one work product: a Turnaround and Creditor Proposal that a lender group can accept. Rising borrowing costs, tighter credit lines and longer supplier payment chains mean distress now reaches sound companies, and the window for a negotiated rescue closes quickly. Jupiter Prime Training delivers this course on corporate rescue and business recovery.

Why Corporate Rescue and Business Recovery Matters Now

Three forces shape rescue work today: lenders who reprice risk faster than before, trade creditors who shorten terms at the first sign of strain, and boards whose directors face personal exposure once insolvency becomes likely. A company that acts early keeps its suppliers and going-concern value; one that waits often loses control to a court-led process. The course rests on the internationally recognised statement of principles for multi-creditor workouts and on international principles for effective insolvency and creditor rights regimes.

Who Gains Most from Corporate Rescue and Business Recovery

- Finance leads who monitor liquidity headroom and covenant tests
- Credit and collections heads who decide whether to support, restructure or enforce against a debtor
- Restructuring advisers who prepare recovery options for boards
- In-house legal officers who draft standstill, intercreditor and security release documents
- Treasury managers who negotiate facility amendments, waivers and new-money terms

A finance function that sends its treasury, credit and legal leads together gains most.

Corporate Rescue and Business Recovery Capabilities

Participants learn to spot distress and steer a solvent recovery before formal proceedings.

- Assess early warning indicators in cash, covenants and supplier behaviour — the board's decision to open a rescue track
- Design a standstill agreement with clear duration, triggers and information rights — the lender group
- Calculate entity priority and estimated outcome for each creditor class — the negotiating position
- Build a restructuring plan that links operational fixes to a revised debt capacity — the investment committee
- Weigh consensual workout against administration, pre-packaged sale and liquidation — directors and their advisers
- Communicate a creditor proposal that answers each class's objections — trade suppliers, banks and shareholders

Key Corporate Rescue and Business Recovery Terms

- Standstill agreement — a contract in which creditors agree not to enforce or accelerate debt for a fixed period while a rescue is negotiated.
- Thirteen-week cash flow forecast — a rolling weekly projection of receipts and payments used to manage liquidity during distress.
- Estimated outcome statement — a comparison of what each creditor class would recover under the rescue plan versus liquidation.
- Haircut — the portion of a debt claim a creditor agrees to write off as part of a restructuring.
- Debt-for-equity swap — a conversion of creditor claims into shares, reducing leverage.
- Pre-packaged sale — a sale of the business or assets agreed before an administrator is appointed and completed soon after appointment.

Corporate Rescue and Business Recovery Day by Day

Day 1: Reading the Signs of Distress

- Liquidity Ratio and Covenant Headroom Tracking — When to Alert the Board
- Supplier Credit Withdrawal Patterns — Early Warning Beyond the Balance Sheet
- Thirteen-Week Cash Flow Forecast — Survival Runway and Funding Gap
- Directors' Duties in the Twilight Zone — Shift Towards Creditor Interests
- Root-Cause Diagnosis of Operational Decline — Separating Fixable from Structural Problems

Day 2: Buying Time with Creditors

- Multi-Creditor Workout Principles — Coordinating Lenders During Standstill
- Standstill Agreement Drafting — Duration, Termination Triggers and Information Rights
- Coordinating Committee and Lead Bank Roles — Steering Lender Consensus
- Interim Funding and Super-Priority Requests — Keeping Operations Running
- Independent Business Review Scope — Building Lender Confidence in Numbers

Day 3: Shaping the Recovery Plan

- Sustainable Debt Capacity Modelling — Sizing the Balance Sheet After Rescue
- Operational Turnaround Levers — Cost Base, Asset Disposals and Working Capital
- Debt Rescheduling, Haircuts and Debt-for-Equity Swaps — Sharing the Loss
- Creditor Class Mapping and Priority Waterfall — Who Recovers What
- Estimated Outcome Statement — Rescue Value Versus Liquidation Value

Day 4: Choosing the Recovery Route

- Consensual Workout Versus Court-Supervised Restructuring — Holdout Creditor Risk
- Administration and Moratorium Protection — Preserving the Going Concern
- Pre-Packaged Sale Process — Speed, Valuation Evidence and Creditor Scrutiny
- Liquidation Alternatives and Asset Realisation — When Rescue Is Not Viable
- International Insolvency Principles — Benchmarking Creditor and Debtor Protections

Day 5: Practising the Turnaround and Creditor Proposal

- Distress Case Simulation from Retail and Manufacturing — Applying Early Warning Tests
- Standstill Term Sheet Negotiation Role-Play — Testing Lender Positions
- Recovery Route Selection Memo — Defending the Chosen Path to Directors
- Creditor Objection Handling — Answering Trade, Bank and Shareholder Concerns
- Turnaround and Creditor Proposal — Final Plan Ready for Creditor Vote

Applying Corporate Rescue and Business Recovery After the Course

- Set up a thirteen-week cash flow forecast and covenant headroom dashboard for one key debtor.
- Run a desktop rescue exercise on a live or past distressed account, preparing an estimated outcome statement.

Corporate Rescue and Business Recovery Questions FAQ

What is corporate rescue and business recovery, and why does it matter now?

Corporate rescue and business recovery is the set of legal and financial steps that return a distressed company to viability without a forced sale. It matters now because tighter credit and faster creditor reactions shrink the time available to act.

Which roles gain most from corporate rescue and business recovery training?

Finance directors, credit managers, treasury leads, in-house lawyers and restructuring advisers gain most. You gain a shared language for standstills and creditor classes.

How does corporate rescue and business recovery differ from a corporate finance or debt collection course?

It focuses on the distressed phase, where creditor rights, directors' duties and insolvency alternatives shape every decision. A corporate finance course assumes solvency; a collections course recovers single debts.

What do you bring back from corporate rescue and business recovery training?

You bring back a drafted turnaround plan and creditor proposal built on a realistic case, plus a cash forecast and standstill term sheet template.

Corporate Rescue and Business Recovery: The Way Forward

The Turnaround and Creditor Proposal first informs whether lenders sign a standstill and support new money. Finance directors use it to brief the board, credit managers to set recovery positions and advisers to test the plan. After its first use, revisit the debt capacity assumptions against actual trading, since early cash gains often fade.