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COURSE BROCHURE

Cross-Border Syndicated Lending Training Course

19 – 23 September 2027
Muscat

Cross-Border Syndicated Lending Training Course

Ref: 1068_40254 **Date:** 19 – 23 September 2027 **Location:** Muscat **Fees:** 5500 GBP

Cross-Border Syndicated Lending is a 1-week training course for bank lawyers, credit officers and finance compliance staff who structure, document and monitor multi-lender facilities, and it ends with a Facility Term Sheet Review Pack. Lenders now spread credit across borrowers, currencies and legal systems, so a weak clause or an untested security package can leave a whole syndicate exposed. Jupiter Prime Training links this subject to daily credit practice.

Why Cross-Border Syndicated Lending Matters Now

Three forces shape syndicated credit today: borrowers raising larger facilities across several jurisdictions, lenders selling down participations to manage balance-sheet capacity, and supervisors pressing banks to evidence how legal risk is priced into credit decisions. An institution that reads its facility agreements well can enforce collateral, trade participations and act early on default triggers; one that reads them badly discovers gaps only when a borrower is distressed. The course rests on market-standard facility templates, the general principles of conflict of laws and insolvency recognition, and the prudential rules that govern bank exposures.

Who Gains Most from Cross-Border Syndicated Lending

- Legal advisers responsible for negotiating and settling facility agreements and intercreditor terms
- Credit analysts responsible for approving exposures and setting covenant levels
- Agency and loan operations staff responsible for drawdowns, notices and lender votes
- Compliance officers responsible for sanctions screening, large exposure limits and know-your-customer files
- Relationship bankers responsible for leading or joining a syndicate and presenting the deal to credit committees

A lending desk gains most when its lawyer, credit analyst and agency officer attend together.

Cross-Border Syndicated Lending Capabilities

Participants leave able to trace a facility from mandate letter to enforcement and to explain each legal lever in credit language.

- Assess the allocation of rights between arranger, agent and participating lenders — syndicate voting decisions
- Weigh governing law and jurisdiction choices against where assets and borrowers sit — enforceability opinions
- Specify representations, financial covenants and information undertakings — credit committee approval
- Design a collateral package with on-demand bank undertakings and share pledges — recovery prospects
- Test events of default, cross-default and material adverse change triggers — acceleration decisions
- Communicate insolvency and prudential exposure findings in plain terms — senior credit and compliance officers

Key Cross-Border Syndicated Lending Terms

- Syndicated facility — a single loan agreement under which several lenders advance funds to one borrower on common terms through an agent.
- Facility agent — the bank that administers payments, notices and lender instructions.
- Security trustee — the party holding collateral on behalf of all lenders.
- Intercreditor agreement — a contract ranking the claims of different creditor classes.
- Event of default — a listed circumstance that allows lenders to cancel commitments and demand repayment.
- On-demand bank undertaking — an independent promise by a bank to pay a stated sum on first written demand.

Cross-Border Syndicated Lending Day by Day

Day 1: The Syndicated Credit Market and Its Parties

- Mandate Letter and Information Memorandum — Arranger Liability and Disclosure Limits
- Arranger, Agent and Lender Roles — Duties Owed Within the Syndicate
- Primary Allocation and Secondary Transfers — Assignment Versus Novation Choices
- Governing Law and Jurisdiction Clauses — Forum Selection for Enforcement
- Conflict of Laws Mapping — Where Collateral and Borrower Assets Sit

Day 2: Reading the Facility Agreement

- Conditions Precedent Checklist — Drawdown Readiness and Legal Opinions
- Representations and Repeating Representations — Ongoing Borrower Disclosure
- Financial Covenants and Equity Cures — Headroom Setting for Credit Approval
- Pro Rata Sharing and Set-Off Clauses — Fair Treatment Among Lenders
- Majority Lender and Unanimity Matters — Amendment and Waiver Voting

Day 3: Building the Security Package

- Share Pledges, Account Charges and Asset Mortgages — Collateral Selection
- On-Demand Bank Undertakings and Standby Letters — Third-Party Credit Support
- Documentary Credits in Trade Facilities — Matching Documents to Payment
- Security Trustee Structures — Holding Collateral Across Lender Changes
- Perfection and Registration Steps — Priority Against Other Creditors

Day 4: Default, Insolvency and Prudential Exposure

- Events of Default and Cross-Default — Acceleration and Cancellation Rights
- Material Adverse Change Clauses — Evidence Needed Before Invoking
- Cross-Border Insolvency Recognition — Restructuring Moratoria and Recovery Timing
- Intercreditor Ranking and Turnover — Distribution of Enforcement Proceeds
- Large Exposure, Sanctions and Customer Due Diligence Rules — Lending Compliance

Day 5: Practising the Facility Term Sheet Review Pack

- Party Role and Transfer Mark-Up — Applying Day One Allocation Choices
- Covenant and Voting Stress Test — Applying Day Two Clause Analysis
- Collateral Gap Assessment — Applying Day Three Security Structures
- Default Scenario Walk-Through — Applying Day Four Enforcement Rights
- Facility Term Sheet Review Pack — Credit Committee Presentation

Applying Cross-Border Syndicated Lending After the Course

- Run a covenant and voting stress test on one live syndicated facility.
- Map the collateral of a cross-border borrower by jurisdiction, noting perfection gaps.

Cross-Border Syndicated Lending Questions FAQ

What is cross-border syndicated lending and why does it matter now?

Cross-border syndicated lending is the legal and credit practice of several banks lending to one borrower across jurisdictions under shared terms. It matters now because larger facilities, active loan trading and closer supervision make clause quality and collateral strength decisive for recovery.

Which roles gain most from cross-border syndicated lending training?

Bank lawyers, credit analysts, agency staff and lending compliance officers gain most. Each role relies on reading the same agreement accurately.

How does cross-border syndicated lending differ from a general banking law course?

Cross-border syndicated lending focuses on multi-lender facilities, security packages and default enforcement rather than payment instruments or retail banking rules. A general banking law course surveys the sector; this subject follows one facility from mandate to recovery.

What do you bring back from cross-border syndicated lending training?

You bring back a completed review of a facility term sheet covering party roles, covenants, collateral and default triggers. It gives your credit committee a structured legal view before approval.

Cross-Border Syndicated Lending: The Way Forward

The Facility Term Sheet Review Pack first informs whether a lender should join, lead or decline a syndicate on the terms offered. Credit committees, legal advisers and agency teams use it to align on covenant headroom and collateral strength. After its first use, revisit the default and insolvency assumptions, since restructuring practice and recognition rules shift as borrowers spread across new jurisdictions.