JUPITER PRIME
Consulting • Training • Advisory
جوبيتر برايم للاستشارات والتدريب

COURSE BROCHURE

Professional Leader Credibility and Judgement Training Course

8 – 12 March 2027
Paris

jupiterprime.uk
info@jupiterprime.uk
Registered in the United Kingdom and Saudi Arabia

Professional Leader Credibility and Judgement Training Course

Ref: 1395_52196 **Date:** 8 – 12 March 2027 **Location:** Paris **Fees:** 5900 GBP

Professional Leader Credibility and Judgement is a 1-week training course for managers stepping into senior leadership roles, built around a personal leadership charter each participant drafts and tests with peers. As organisations flatten structures and widen spans of control, senior people are trusted less for their title and more for the consistency of their choices. Jupiter Prime Training designed this course on Professional Leader Credibility and Judgement for that transition.

Why Professional Leader Credibility and Judgement Matters Now

Three forces shape how senior leaders earn trust today: hybrid teams that rarely see their leader in person, boards and investors asking how ethical choices are made, and a workforce that leaves when words and actions drift apart. An organisation whose leaders judge well keeps talent, settles conflicts early and defends its reputation under scrutiny; one whose leaders judge poorly pays in turnover, stalled initiatives and lost confidence. The course draws on established models such as authentic leadership, the trust equation, the Cynefin framework for decision contexts and situational approaches to leading through others.

Who Gains Most from Professional Leader Credibility and Judgement

- Managers taking on responsibility for several teams and their heads
- Functional leads moving from specialist expertise to cross-functional authority
- Deputies preparing to represent a division before executives and partners
- Project and operations heads accountable for calls with ethical exposure
- Newly promoted leaders shaping the culture of an inherited group

Leadership cohorts from one organisation gain most when several members attend together, because they leave with a shared vocabulary for values, trade-offs and delegation.

Professional Leader Credibility and Judgement Capabilities

Participants move from managing tasks to holding a consistent leadership stance that colleagues can read and rely upon.

- Articulate a personal leadership identity and purpose statement — senior peers and direct reports
- Test difficult choices against stated values and ethical lenses — executive sponsors
- Assess personal credibility using the trust equation — relationships with key stakeholders
- Frame strategic options with scenario and second-order thinking — divisional priorities
- Apply decision models matched to simple, complicated and complex contexts — risky calls
- Delegate authority with clear intent and boundaries — capable leaders below them

Key Professional Leader Credibility and Judgement Terms

- Leadership Identity — the stable sense of who a person is as a leader, including purpose, values and the role they choose to play.
- Trust Equation — a model expressing trustworthiness as credibility, reliability and intimacy divided by self-orientation.
- Ethical Lens — a perspective, such as duty, consequence or virtue, used to examine whether a choice is right.
- Cynefin Framework — a sense-making model sorting situations into clear, complicated, complex and chaotic domains to guide the response.
- Commander's Intent — a short statement of purpose and desired end state that lets others act sensibly without detailed orders.
- Leadership Charter — a written personal compact setting out a leader's purpose, values, decision principles and commitments to others.

Professional Leader Credibility and Judgement Day by Day

Day 1: Leadership Identity and Purpose

- Life-Story Reflection — Sources of a Personal Leadership Stance
- Authentic Leadership Model — Aligning Behaviour With Self-Knowledge
- Role Transition Map — Letting Go of Specialist Habits
- Leadership Purpose Statement — Direction for Senior-Level Priorities
- 360 Perception Gap Exercise — How Others Currently See You

Day 2: Values and Ethical Reasoning

- Personal Values Hierarchy — Ranking Commitments When They Collide
- Duty, Consequence and Virtue Lenses — Weighing Right Versus Right Dilemmas
- Ethical Fading and Rationalisation Traps — Spotting Drift Early
- Speak-Up Climate Design — Encouraging Dissent in Senior Teams
- Case Clinic From Healthcare and Construction — Values Under Pressure

Day 3: Credibility and Influence

- Trust Equation Audit — Credibility Gaps With Key Stakeholders
- Say-Do Ratio Tracking — Consistency Between Promises and Actions
- Executive Presence Signals — Composure in High-Visibility Moments
- Stakeholder Influence Map — Building Coalitions Across Functions
- Repairing Broken Trust Protocol — Recovering After a Visible Mistake

Day 4: Strategic Thinking and Decision Judgement

- Cynefin Framework — Matching Response Style to Situation Type
- Scenario Thinking and Second-Order Effects — Long-Range Divisional Choices
- Pre-Mortem and Red Team Review — Exposing Bias Before Committing
- Decision Rights Matrix — Who Decides, Advises or Is Informed
- Commander's Intent and Delegation Boundaries — Leading Through Other Leaders

Day 5: Practising the Professional Leadership Charter

- Values-Based Dilemma Simulation — Applying Ethical Lenses Live
- Peer Credibility Feedback Round — Testing the Trust Audit Findings
- Delegation Role-Play With Intent Briefs — Handing Over Real Authority
- Ninety-Day Senior Transition Plan — First Visible Leadership Commitments
- Professional Leadership Charter — Final Draft Presented to Peers

Applying Professional Leader Credibility and Judgement After the Course

- Run a trust equation conversation with three key stakeholders and record one commitment for each.
- Brief one delegated initiative using commander's intent and a decision rights matrix, then review how it held.

Professional Leader Credibility and Judgement Questions FAQ

What is Professional Leader Credibility and Judgement and why does it matter now?

It is the ability of a senior leader to be trusted and to make sound calls consistently. It matters now because dispersed teams, ethical scrutiny and mobile talent all reward leaders whose choices match their stated values.

Which roles gain most from Professional Leader Credibility and Judgement training?

Managers moving into senior leadership gain most. This includes heads taking on several teams, specialists stepping into cross-functional authority and deputies preparing to represent a division before executives.

How does Professional Leader Credibility and Judgement differ from a general management skills course?

It focuses on the leader rather than the task. A general management course covers planning, scheduling and supervision, whereas this one examines identity, ethics, trust and judgement at the senior level.

What do you bring back from Professional Leader Credibility and Judgement?

You bring back a written personal charter. It sets out your purpose, values, decision principles and delegation commitments, tested with peers and ready to share with your own leadership group.

Professional Leader Credibility and Judgement: The Way Forward

The professional leadership charter first informs how a new senior leader handles the earliest contested decision in the role. Line managers, peers and direct reports use it to understand what to expect and where to challenge. After its first real use, the delegation boundaries deserve a second look, since they usually prove either too tight or too loose.