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COURSE BROCHURE

Oil and Gas Global Sourcing and Logistics Training Course

7 – 11 November 2027
Dubai

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Registered in the United Kingdom and Saudi Arabia

Oil and Gas Global Sourcing and Logistics Training Course

Ref: 2389_89780 **Date:** 7 – 11 November 2027 **Location:** Dubai **Fees:** 4900 GBP

Oil and Gas Global Sourcing and Logistics is a 1-week training course for procurement, contracts and supply chain professionals who source equipment across borders, producing a sourcing and logistics plan for a critical category. Volatile freight and long fabrication queues now decide whether wells and plants start on time. Jupiter Prime Training presents Oil and Gas Global Sourcing and Logistics as a single flow from supplier market to site laydown yard.

Why Oil and Gas Global Sourcing and Logistics Matters Now

Three forces shape cross-border supply for operators and contractors today: shipping capacity that swings with trade disruption, a thin pool of qualified makers for forgings, valves and rotating equipment, and investors and partners who expect visible control of supplier risk. Sourcing well secures fabrication slots and lands cargo cleanly; sourcing badly brings demurrage, re-orders and idle crews. The course rests on total cost of ownership TCO thinking, the Kraljic portfolio matrix and recognised international trade terms.

Who Gains Most from Oil and Gas Global Sourcing and Logistics

- Category specialists who shape sourcing routes for drilling, subsea and process equipment
- Contract holders who set delivery terms, risk transfer points and supplier obligations in purchase orders
- Logistics coordinators who plan freight, port handling, customs clearance and onshore transport
- Materials and warehouse leads who decide stocking levels for spares and consumables
- Project supply engineers who track fabrication progress for long-lead packages

Mixed procurement, logistics and project groups from one organisation gain most, as the course links decisions held in separate departments.

Oil and Gas Global Sourcing and Logistics Capabilities

Participants trace a package from maker to site, weighing cost, lead time and exposure.

- Segment spend with a portfolio matrix and choose a sourcing route — category strategy approval
- Assess overseas makers for capacity, quality history and financial health — supplier qualification
- Calculate landed cost including freight, insurance, duty and handling — award recommendation
- Specify trade terms and risk transfer points in purchase orders — contract holders and finance
- Design freight and heavy lift routings for oversized cargo — project schedule owners
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Build spares stocking rules from equipment criticality — maintenance and operations leaders

Key Oil and Gas Global Sourcing and Logistics Terms

- Landed cost — the full cost of an item delivered to site, including price, freight, insurance and duties.
- Long-lead item — equipment whose design, fabrication and delivery span many months and therefore drives the project or turnaround schedule.
- Kraljic matrix — a portfolio model that sorts purchases by supply risk and profit impact to guide sourcing strategy.
- Trade terms — standard international delivery rules defining where cost and risk pass from seller to buyer.
- Country of origin rules — criteria fixing where goods were made, affecting duty and export controls.
- Criticality ranking — a rating of equipment by failure consequence, used to set spares holdings.

Oil and Gas Global Sourcing and Logistics Day by Day

Day 1: Supply Markets and Sourcing Context

- Oilfield Supply Market Mapping — Where Capacity and Price Pressure Sit
- Spend Cube and Category Segmentation — Which Packages Deserve Strategy Effort
- Kraljic Portfolio Matrix — Leverage, Bottleneck and Strategic Item Choices
- Total Cost of Ownership Model — Comparing Bids Beyond Unit Price
- Make, Buy or Frame Agreement Options — Route Choice per Category

Day 2: Qualifying Makers Across Borders

- Supplier Prequalification Questionnaire — Screening Capacity, Quality and Finance
- Factory Capability Audit — Confirming Shop Load and Test Facilities
- Supplier Risk Register — Single-Source, Sanctions and Ethics Exposure
- Local Content and Origin Rules — Effect on Award and Duty
- Approved Vendor List Upkeep — Adding, Suspending and Reviewing Makers

Day 3: Long-Lead Packages and Delivery Terms

- Long-Lead Item Register — Early Ordering Ahead of Final Design
- Fabrication Slot Reservation — Securing Mill and Forge Capacity
- International Trade Terms Selection — Where Cost and Risk Transfer
- Inspection and Test Plan Hold Points — Release for Shipment Decisions
- Landed Cost Calculation — Freight, Insurance, Duty and Handling

Day 4: Freight, Customs and Site Delivery

- Ocean and Air Freight Mode Choice — Lead Time Versus Expense
- Heavy Lift and Project Cargo Routing — Port, Road and Barge Options
- Customs Classification and Temporary Import — Duty Exposure on Rental Tools
- Marine Cargo Insurance Cover — Loss, Damage and Claims Handling
- Offshore Supply Base Planning — Deck Space and Vessel Loading Priority

Day 5: Practising the Sourcing and Logistics Plan

- Spares Criticality and Stocking Rules — Holding Levels for Rotating Equipment
- Applied Kraljic and Route Choice — A Valve Package Case
- Applied Supplier Risk Scoring — Comparing Three Forging Makers
- Applied Freight and Customs Plan — Moving a Compressor Skid
- Global Sourcing and Logistics Plan — Completing a Critical Category Plan

Applying Oil and Gas Global Sourcing and Logistics After the Course

- Rebuild the long-lead item register and secure fabrication slots for the top three packages.
- Recalculate landed cost for one recurring import category and test its trade terms.

Oil and Gas Global Sourcing and Logistics Questions FAQ

What is Oil and Gas Global Sourcing and Logistics and why does it matter now?

It is the practice of choosing overseas makers and moving their equipment to site at the right cost, time and risk. It matters now because freight volatility and scarce fabrication capacity directly delay wells, plants and maintenance turnarounds.

Which roles gain most from Oil and Gas Global Sourcing and Logistics?

Category specialists, contract holders, logistics coordinators, materials leads and project supply engineers gain most.

How does Oil and Gas Global Sourcing and Logistics differ from a tender evaluation course?

It covers the whole cross-border flow, not bid scoring alone, adding maker qualification abroad, long-lead ordering, trade terms, freight, customs and spares stocking for drilling and refining equipment.

What do you bring back from Oil and Gas Global Sourcing and Logistics?

You bring back a completed sourcing and logistics plan for one critical category. It holds route, makers, landed cost, freight routing and stocking rules.

Oil and Gas Global Sourcing and Logistics: The Way Forward

The Global Sourcing and Logistics Plan first informs whether a critical package is ordered early, framed or sourced from a second maker. Category specialists and logistics coordinators use it to align award, shipping and stocking. After its first use, revisit the supplier risk scores and freight assumptions, since capacity and shipping markets shift quickly.